

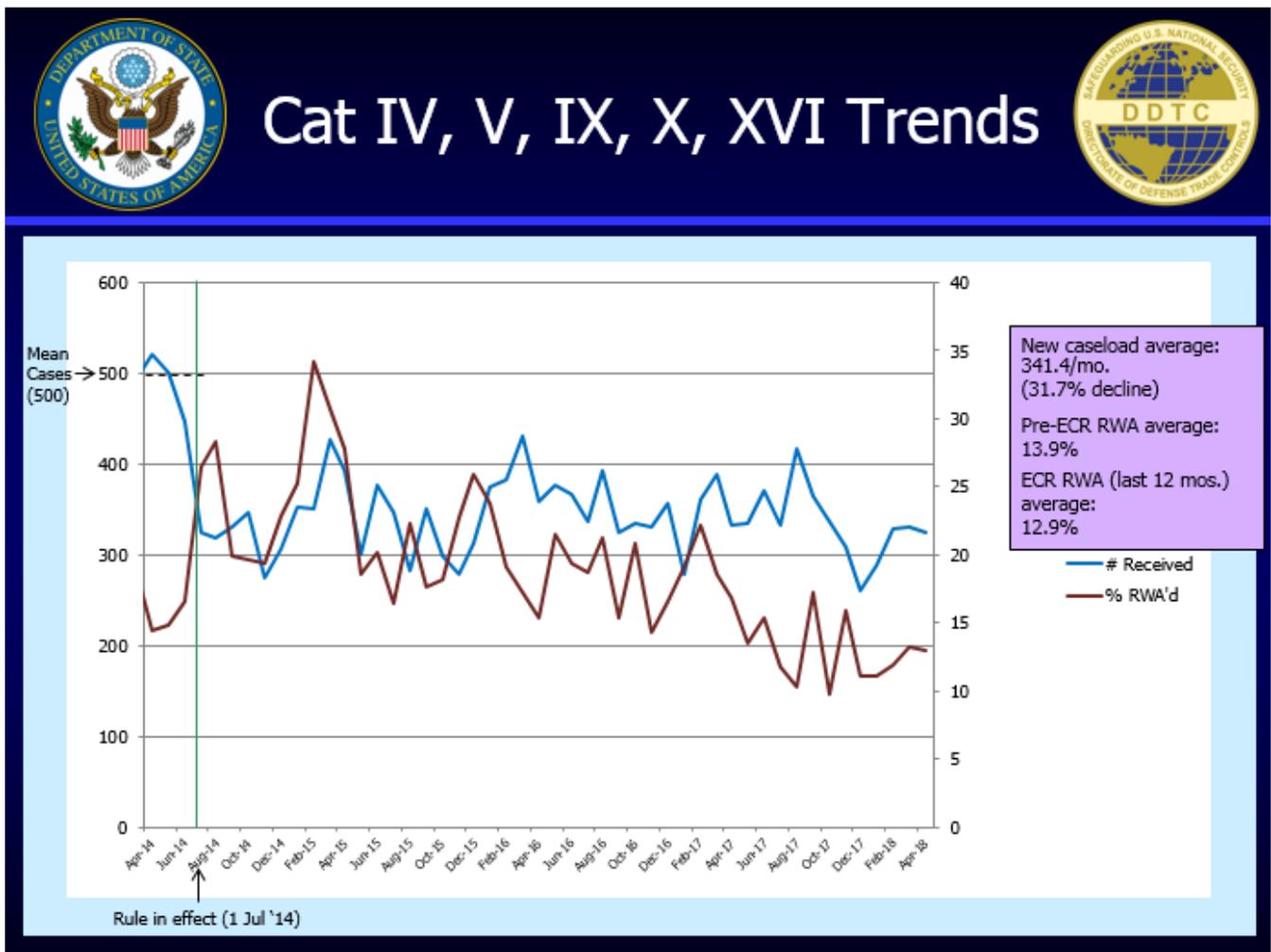
## License Applications and U.S. Exports

### The Third USML to CCL Regulatory Change

#### Missiles and Explosives

July 1, 2014 to March 31, 2018

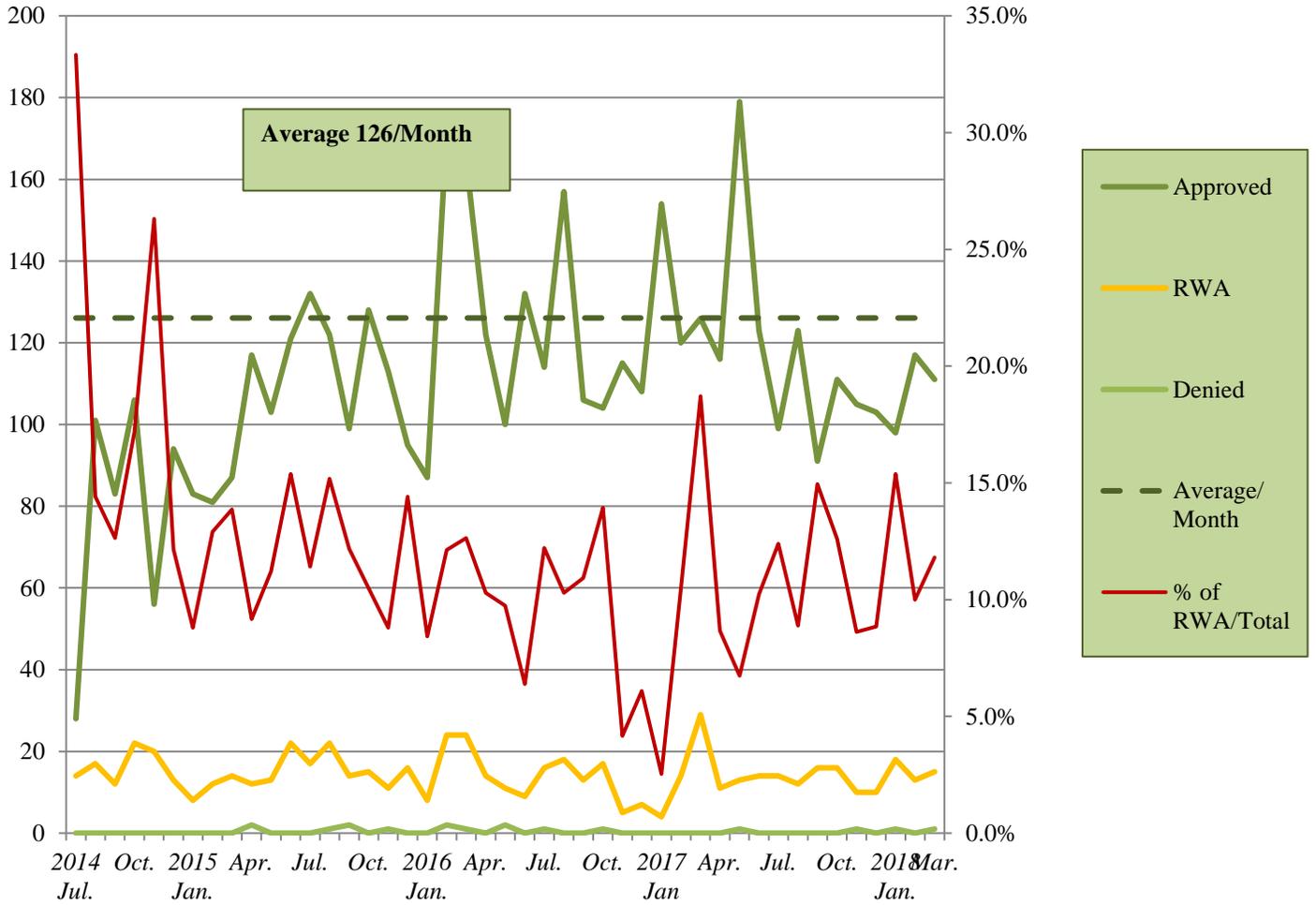
The license applications for items in categories IV (Missiles), V (Explosives), IX (Military Training Equipment), X (Protective Personnel Equipment) and XVI (Nuclear Weapons Design and Test Equipment) of the United States Munitions List (USML) have declined 31.7% from an average of 500 to 341 per month through March 31, 2018. The average monthly drop of 159 in license applications is the result of certain items transitioning to the Commerce Control List (CCL).



Source: The Directorate of Defense Trade Controls of the U.S. Department of State, June 5, 2018

Since the third USML to CCL regulatory change became effective on July 1, 2014, the average number of BIS license applications for the twenty 600-Series items created by this rule is 126 per month through March 31, 2018. The approval rate is 88.3%.

**BIS License Applications for the Third USML to CCL Regulatory Change**  
 July 1, 2014 to March 31, 2018



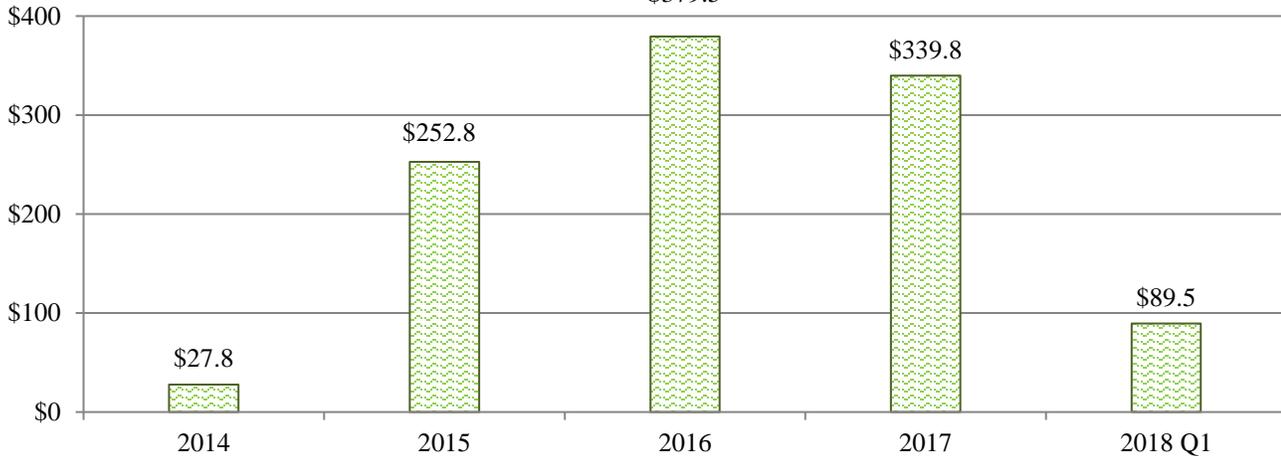
Source: Commerce U.S. Exports Exporter Support System, June 5, 2018

From July 1, 2014 to March 31, 2018, U.S. exports of items in the third USML to CCL regulatory change – Missiles and Explosives items (0y604, 0y614, 1y608 and 1y613) under BIS jurisdiction totaled 18,265 shipments for \$1.1 billion.

**U.S. Exports under the Third USML to CCL Regulatory Change  
 under BIS Jurisdiction**

July 1, 2014 to March 31, 2018

\$million  
 \$379.5



Source: Automated Export System, June 15, 2018

**U.S. Quarterly Exports under the Third USML to CCL Regulatory Change  
 under BIS Jurisdiction**

July 1, 2014 to March 31, 2018

\$million



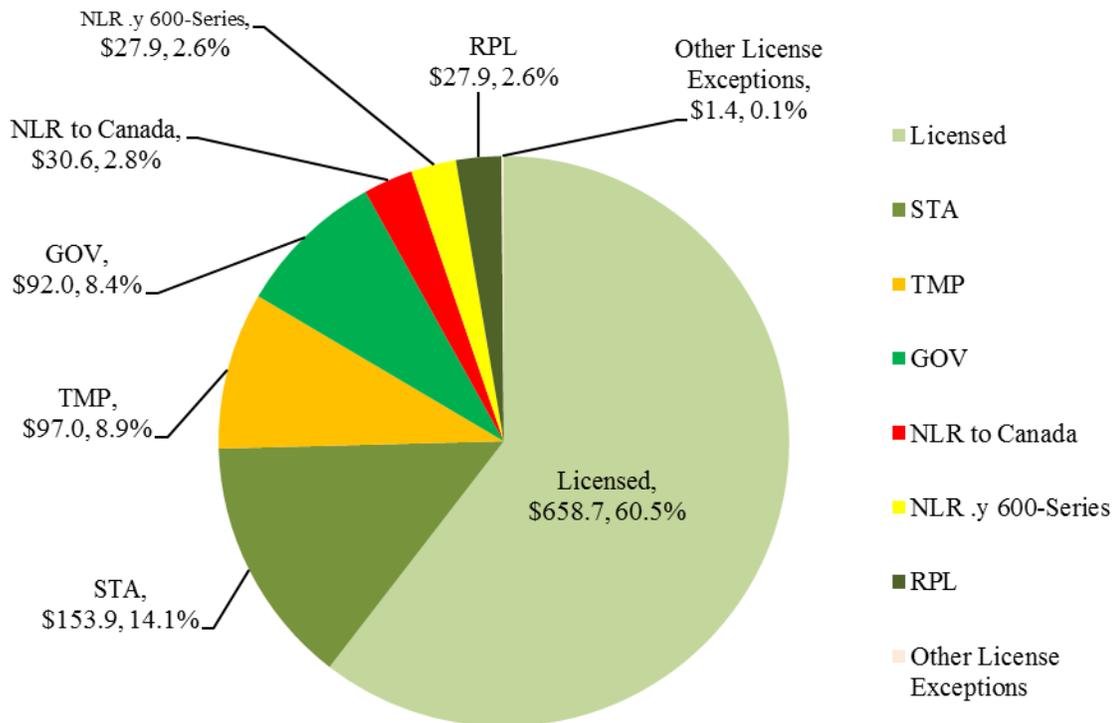
Source: Automated Export System, June 15, 2018

**The Third USML to CCL Regulatory Change-Missiles and Explosives  
 Top 15 Destinations of U.S. Exports under BIS Jurisdiction by Value  
 July 1, 2014 to March 31, 2018**

Country	Shipment Count	% of Total Shipment Count	Value \$million	% of Total Value
Japan	1,587	8.7%	\$190.1	17.5%
United Kingdom	2,514	13.8%	\$139.3	12.8%
Mexico	2,277	12.5%	\$105.9	9.7%
Australia	645	3.5%	\$83.0	7.6%
Israel	846	4.6%	\$66.2	6.1%
Germany	1,512	8.3%	\$62.5	5.7%
Turkey	205	1.1%	\$61.4	5.6%
United Arab Emirates	225	1.2%	\$61.1	5.6%
Saudi Arabia	248	1.4%	\$41.8	3.8%
South Korea	472	2.6%	\$41.2	3.8%
Canada	1,869	10.2%	\$31.6	2.9%
Netherlands	251	1.4%	\$18.2	1.7%
Italy	181	1.0%	\$16.7	1.5%
Greece	177	1.0%	\$16.2	1.5%
Belgium	50	0.3%	\$14.0	1.3%
<b>Top 15 Total</b>	<b>13,059</b>		\$949.3	
<b>Top 15 Total/ Grand Total</b>		<b>71.5%</b>		<b>87.1%</b>
<b>Grand Total</b>	<b>18,265</b>		<b>\$1,089.4</b>	

Of the \$1.1 billion of U.S. exports of 600-series items in the third USML to CCL regulatory change under BIS jurisdiction from July 1, 2014 to March 31, 2018, licensed exports totaled \$658.7 million (60.5% of the total); Strategic Trade Authorization (STA) totaled \$153.9 million (14.1%); and Temporary imports, exports, reexports, and transfers (in-country) (TMP) totaled \$97.0 million (8.9%).

**U.S. Exports under the Third USML to CCL Regulatory Change  
 Missiles and Explosives  
 by BIS License Type  
 July 1, 2014 to March 31, 2018  
 \$million**



Source: Automated Export System, June 15, 2018

BIS License Exceptions:

STA: Strategic Trade Authorization

TMP: Temporary imports, exports, reexports, and transfers (in-country)

GOV: Governments, international organizations, international inspections under the Chemical Weapons Convention and the International Space Station

NLR: No License Required

RPL: Servicing and replacement of parts and equipment