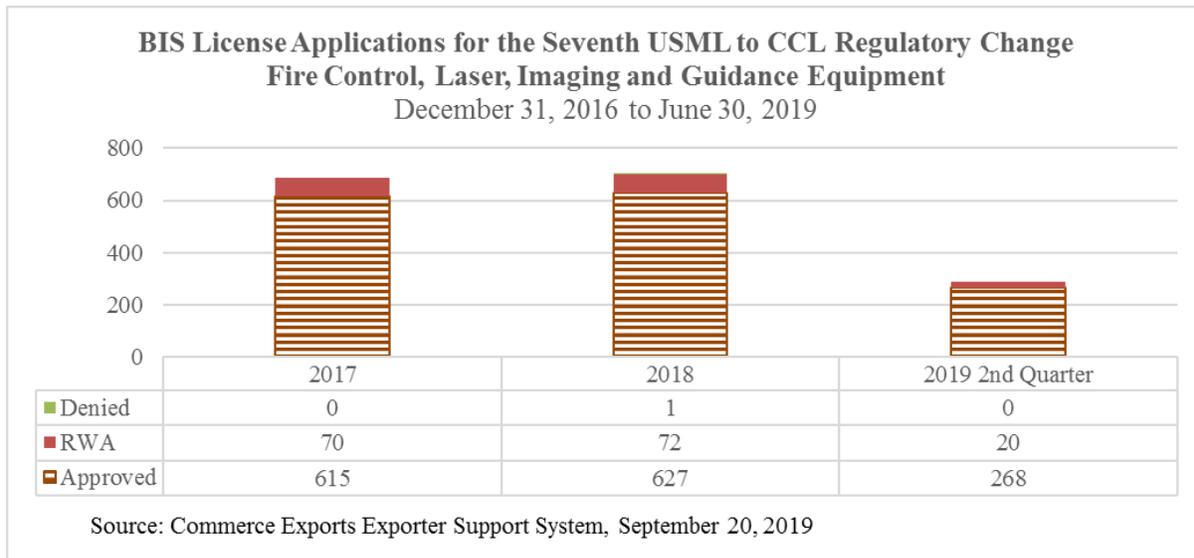


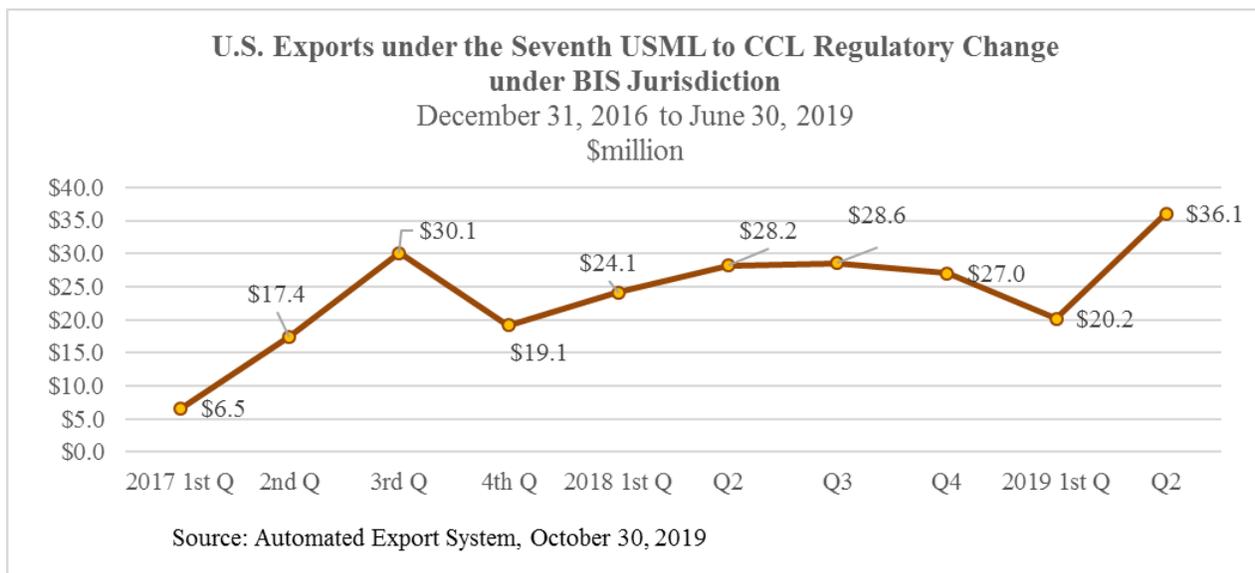
The Seventh USML to CCL Regulatory Change Fire Control

December 31, 2016 to June 30, 2019

Since the seventh USML to CCL regulatory change became effective on December 31, 2016, BIS has processed a total of 1,672 licenses for a value of 768.8 million for the four 600-Series items created by this rule through June 30, 2019. The average number of BIS license applications is 56 per month. BIS has approved a total of 1,509 license applications and the approval rate is 90.3%.



From the effective date of December 31, 2016 to June 30, 2019, U.S. exports of items in the Seventh USML to CCL regulatory change – Fire Control/sensors and night vision items (7x611) under BIS jurisdiction totaled 4,991 shipments for \$237.2 million.

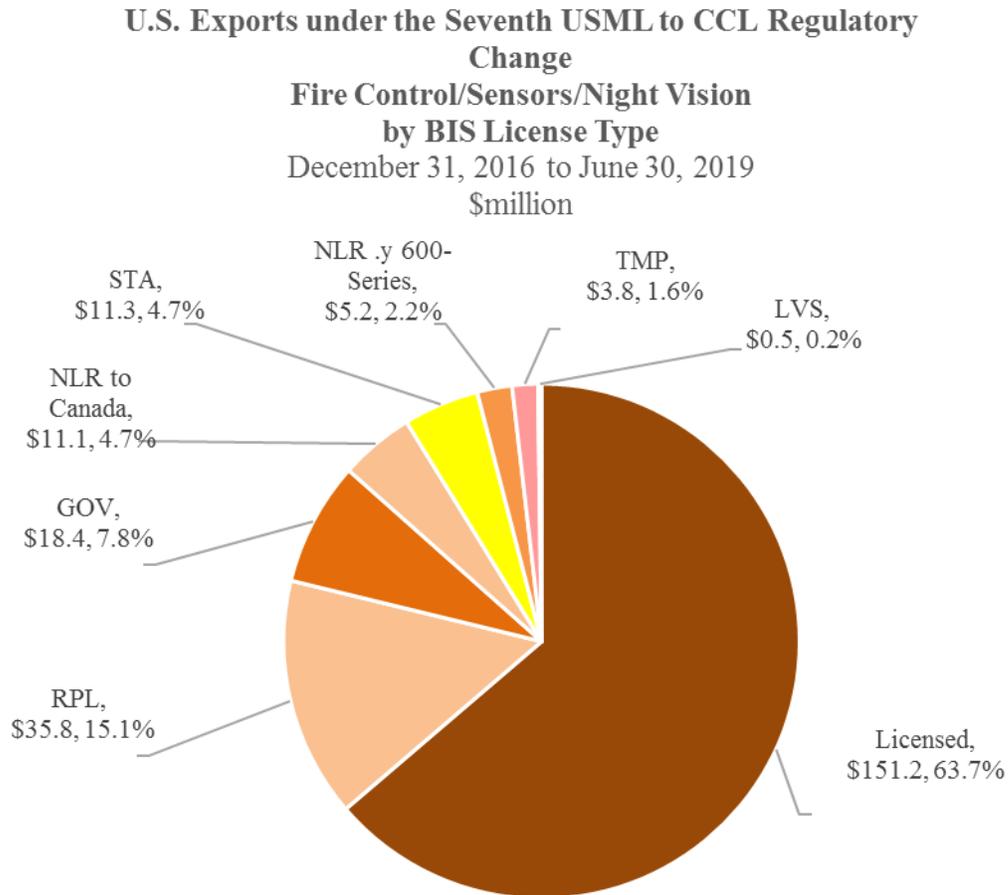


The Seventh USML to CCL Regulatory Change - Fire Control
Top 10 Destinations of U.S. Exports under BIS Jurisdiction by Value
 December 31, 2016 to June 30, 2019

Country	Shipment Count	% of Total Shipment Count	Value \$million	% of Total Value
Japan	293	6.7%	\$58.4	24.6%
United Kingdom	1015	23.2%	\$26.3	11.1%
South Korea	464	10.6%	\$23.5	9.9%
Canada	512	11.7%	\$12.3	5.2%
France	171	3.9%	\$10.6	4.5%
United Arab Emirates	154	3.5%	\$10.0	4.2%
Israel	170	3.9%	\$9.5	4.0%
Germany	236	5.4%	\$7.4	3.1%
Australia	217	5.0%	\$7.3	3.1%
Saudi Arabia	99	2.3%	\$6.5	2.7%
Top 10 Total/ Grand Total	3,331	76.2%	\$171.7	72.4%
Grand Total	4,371	4991	\$237.2	

Source: Automated Export System, October 30, 2019

Of the \$237.2 million in U.S. exports of 600-series items in the sixth USML to CCL regulatory change under BIS jurisdiction from December 30, 2014 to June 30, 2019, licensed exports totaled \$151.2 million (63.7% of the total); Servicing and replacement of parts and equipment totaled \$35.8 million (15.1%); and Governments and international organizations totaled \$18.4 million (7.8%).



Source: Automated Export System, October 30, 2019

BIS License Exceptions:

RPL: Servicing and replacement of parts and equipment

GOV: Governments, international organizations, international inspections under the Chemical Weapons Convention, and the International Space Station

STA: Strategic Trade Authorization

NLR: No License Required

TMP: Temporary imports, exports, reexports, and transfers (in-country)